



BOARD OF DIRECTORS

METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY

BUSINESS MANAGEMENT COMMITTEE

THURSDAY, NOVEMBER 20, 2025

ATLANTA, GEORGIA

MEETING SUMMARY

1. CALL TO ORDER AND ROLL CALL

Committee Chair Al Pond called the meeting to order at 9:30 A.M.

Board Members

Present:

Al Pond
Freda Hardage
Kathryn Powers
Roderick Frierson
Rita Scott
Valencia Williamson
Jennifer Ide
Sagirah Jones
Ryan Loke
Elizabeth Bolton-Harris
Shayna Pollock

Board Members

Absent:

Russell McMurry
Jacob Tzegaegbe
Jannine Miller
Sarah Galica

Staff Members Present:

Jonathan Hunt
Rhonda Allen
LaShanda Dawkins
Kevin Hurley
Michael Kreher
Paul Lopes
Ralph McKinney
Steven Parker
Larry Prescott
Duane Pritchett

Also in Attendance: Peter Crofton, Jax Colgan, Rickey Beasley, Phyllis Bryant, Chinnette Cannida, Kenya Hammond, Tyrene Huff, Donna Jennings, Tyson Morris, Greg Patterson, and Paula Nash

2. APPROVAL OF THE MINUTES

Minutes from October 23, 2025 Business Management Committee Meeting

Approval of the October 23, 2025 Business Management Committee meeting minutes. On a motion by Board Member Bolton-Harris, seconded by Board Member Hardage, the motion passed by a vote of 5 to 0 with 5 members present.

3. RESOLUTIONS

Resolution Authorizing a Modification in Contractual Authorization for Merchant Credit and Debit Card Processing, RFP P29171

Approval of the Resolution Authorizing a Modification in Contractual Authorization for Merchant Credit and Debit Card Processing, RFP P29171. On a motion by Board Member Loke, seconded by Board Member Hardage, the resolution passed by a vote of 6 to 0 with 6 members present.

Resolution Authorizing the Award of a Contract for Cloud Based Work Operating System, IFB B50746

Approval of the Resolution Authorizing the Award of a Contract for Cloud Based Work Operating System, IFB B50746. On a motion by Board Member Hardage, seconded by Board Member Loke, the resolution passed by a vote of 7 to 0 with 7 members present.

Resolution Authorizing the Solicitation of Proposals for the Procurement of an Enterprise Content Data Management (ECDM) Software, RFP P50785

Approval of the Resolution Authorizing the Solicitation of Proposals for the Procurement of an Enterprise Content Data Management (ECDM) Software, RFP P50785. On a motion by Board Member Hardage, seconded by Board Member Loke, the resolution passed by a vote of 7 to 0 with 7 members present.

Resolution Authorizing a Modification in Contractual Authorization for CCure 800 Model 40 Maintenance Support, RFP P47416

Approval of the Resolution Authorizing a Modification in Contractual Authorization for CCure 800 Model 40 Maintenance Support, RFP P47416. On a motion by Board Member Loke, seconded by Board Member Powers, the resolution passed by a vote of 8 to 0 with 8 members present.

Resolution Authorizing a Modification in Contractual Authorization for Property and Casualty Insurance Brokerage Services, RFP P48464

Approval of the Resolution Authorizing a Modification in Contractual Authorization for Property and Casualty Insurance Brokerage Services, RFP P48464. On a motion by Board Member Hardage, seconded by Board Member Bolton-Harris, the resolution passed by a vote of 9 to 0 with 9 members present.

Resolution Authorizing Renewal of MARTA's Excess Operating Property and Liability Insurance Coverage for Calendar Year 2026

Approval of the Resolution Authorizing Renewal of MARTA's Excess Operating Property and Liability Insurance Coverage for Calendar Year 2026. On a motion by Board Member Powers, seconded by Board Member Loke, the resolution passed by a vote of 9 to 0 with 1 member abstaining and 10 members present.

Resolution Authorizing the Close-Out of Contract for Rail Cars, Buses, Stations, and Bus Shelters/Benches Advertising, P5431

Approval of the Resolution Authorizing the Close-Out of Contract for Rail Cars, Buses, Stations, and Bus Shelters/Benches Advertising, P5431. On a motion by Board Member Loke, seconded by Board Member Hardage, the resolution passed by a vote of 11 to 0 with 11 members present.

4. BRIEFING

New DBE Program

Assistant General Manager, Corporate Compliance and Engagement, Paula Nash briefed the Committee on the New DBE Program.

FY2026 1st Quarter Financial Highlights and Financial Performance Indicators Deputy Financial Officer Greg Patterson and Acting Director, CIP Budget, Jax Colgan briefed the Committee on the FY2026 1st Quarter Financial Highlights and Financial Performance Indicators.

5. OTHER MATTERS

None

6. ADJOURNMENT

The Committee Meeting adjourned at 10:49 A.M.

YouTube link <https://www.youtube.com/live/9zo-usvS8No?si=tbHG5jhFX5Zthzuh>

:

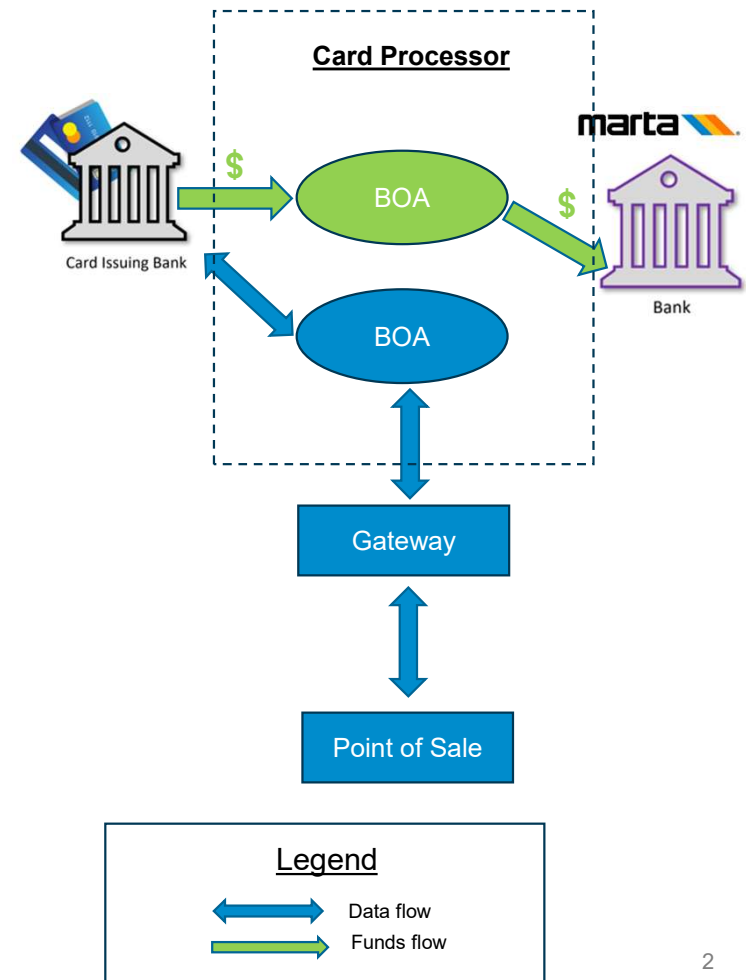


Resolution Authorizing a Modification in Contractual Authorization for Merchant Credit and Debit Card Processing, RFP P29171

MARTA Business Management Committee
November 20, 2025

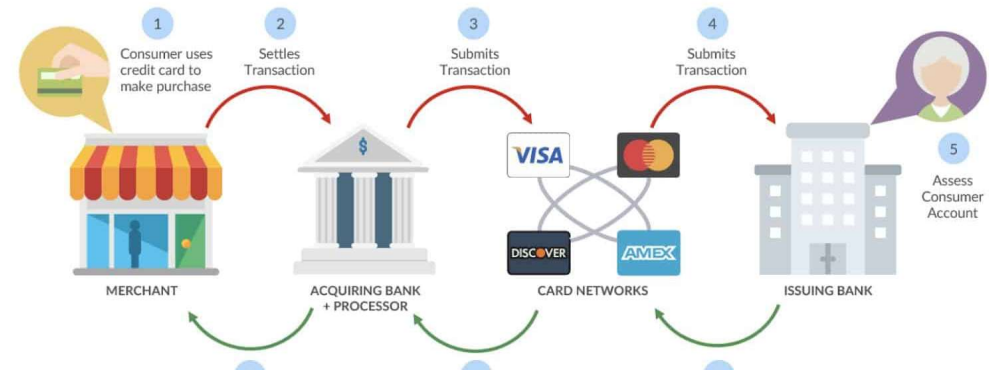
Overview

- Staff is requesting approval to modify our existing card processing contract with Bank of America to extend the term by three years and increase funding by \$550,000.
- The modification would extend services through February 2029 with a total revised contract value of \$1,724,389
- This modification allows MARTA to maintain continuity of service throughout the Better Breeze implementation.
- The new contract terms offer improved pricing while still maintaining the same high level of service.
- The solution with INIT is already certified to work with Bank of America's card processing infrastructure



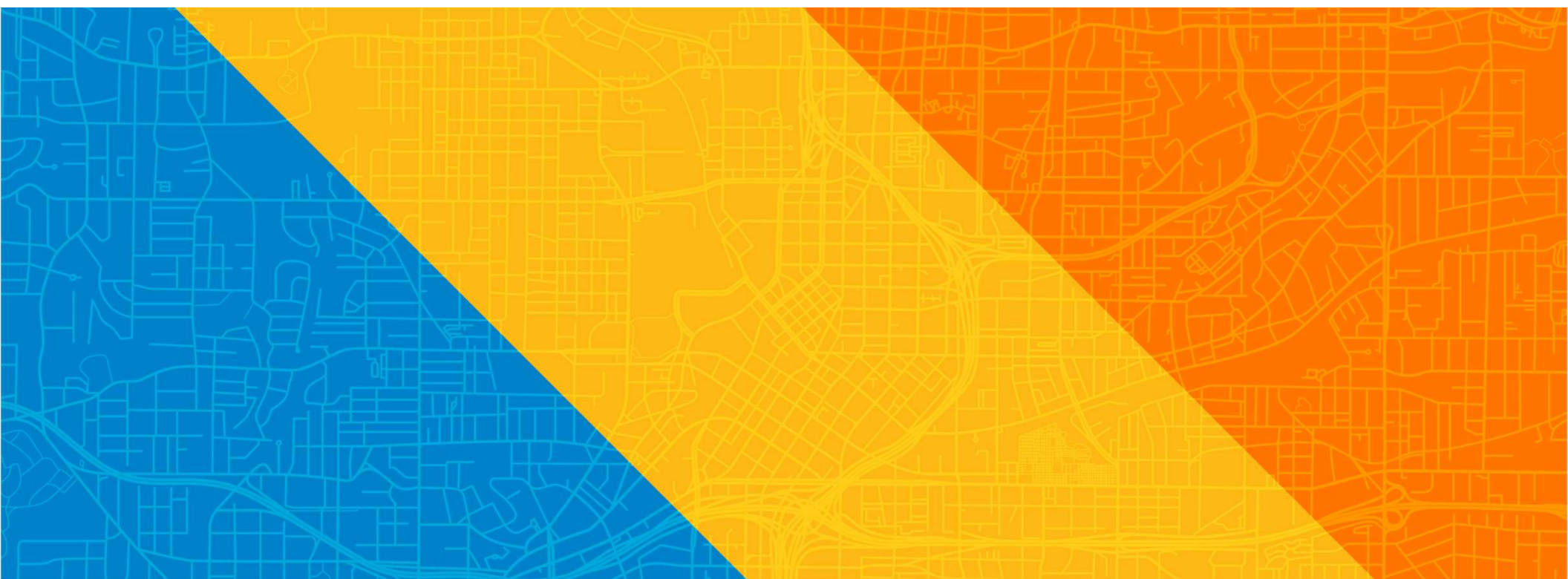
Cost and Contract Size

- **Fee Reduction:** Authorization fee to be reduced from 2.3 cents per transaction to ~1.6 cents per transaction, resulting in \$70,000 in annual savings at ten million transactions per year – contract details still being finalized
- **Contract Sizing:** The requested contract size reflects historical usage and projected demand for sales under Better Breeze. Because these fees are paid from fare collection revenue, a contract size that proves too small would likely indicate higher-than-expected ticket sales – not a budget shortfall



Board Request

The Department of Chief Financial Officer requests the Business Management Committee recommends to the full Board the approval of the **Resolution Authorizing a Modification in Contractual Authorization for Merchant Credit and Debit Card Processing, RFP P29171** in the amount of \$550,000.



Thank You



**RESOLUTION AUTHORIZING THE MODIFICATION IN CONTRACTUAL
AUTHORIZATION FOR MERCHANT CREDIT AND DEBIT CARD PROCESSING
P29171**

WHEREAS, on February 6, 2016, the General Manager entered into a Contract with Bank of America for merchant credit and debit card processing services, Request for Proposals RFP P29171; and

WHEREAS, MARTA staff has determined that it is in the best interest of the Authority to increase the contract value to provide for known changes and additions to the contract; and

WHEREAS, all contractual changes and additions for this modification will follow the Authority's procurement policies and guidelines; and

WHEREAS, the Department of Internal Audit has been requested to perform a cost/price analysis to determine fair and reasonable pricing; and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to increase the authorization for Contract No. P29171 Merchant Credit and Debit Card Processing from \$1,174,388.50 to \$1,724,388.50.

Approved as to Legal Form:

Signed by:


80BDF0408F0E4A...
**Interim Chief Counsel,
Metropolitan Atlanta Rapid Transit Authority**



Resolution Authorizing the Award of a Contract for Cloud Based Work Operating System, IFB50746

Business Management Committee

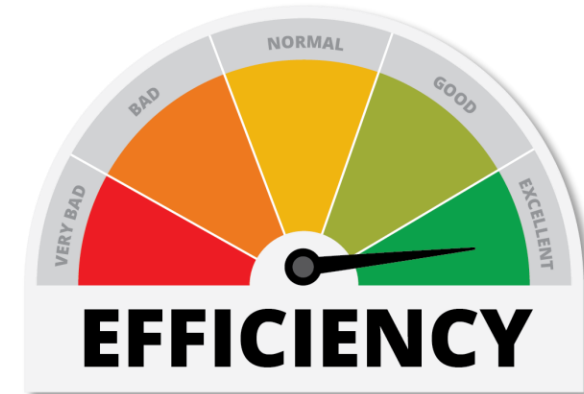
November 20, 2025

Tyson Morris, AGM Technology / CIO

Department of Technology

Background and Purpose

- Project Management → “Work Management”
- Cloud-based work operating systems enable teams to create boards, work-flows, track projects, contracts, and automate processes within a collaborative environment
- The platform features include the following:
 - Dashboard reporting
 - Business templates
 - Workflow Automations
 - Enterprise Visibility
 - Data integrations with Microsoft





Procurement / Financial Considerations

- 5 bids were received
- SHI International Corporation submitted the 2nd lowest bid but was deemed to be the lowest responsible bidder
- Seeking a (2) year contract
- Upon approval, procurement will be funded with approved capital funds
- The recommended award amount is \$226,990.53



Board Request

The Department of Technology requests the Business Management Committee recommend the approval authorizing the **Award of a Contract for Cloud Based Work Operating System, IFB50746** to SHI International Corporation in the amount of \$226,990.53.



Thank You



**RESOLUTION AUTHORIZING AWARD OF A CONTRACT FOR CLOUD BASED
WORK OPERATING SYSTEM, IFB B50746**

WHEREAS, the Authority's Office of Technology has identified the need for a Cloud-Based Work Operating System, Invitation for Bids Number B50746; and

WHEREAS, on September 03, 2025, the Metropolitan Atlanta Rapid Transit Authority duly sent Notice of the Invitation for Bids to potential Bidders; and

WHEREAS, notice of the said Invitation for Bids was advertised in the local newspaper of the largest circulation in the Atlanta metropolitan area, once in each of the two weeks prior to opening bids; and

WHEREAS, all Bidders were given an opportunity to protest the bid instructions, specifications, and/or procedures; and

WHEREAS, on October 1, 2025, at 2:00 p.m., local time, five (5) bids were publicly opened and read aloud; and

WHEREAS, the lowest bid submitted by Onsite IT Advisors, LLC., was deemed non-responsible; and

WHEREAS, the second lowest bid submitted by SHI International Corporation, is responsive and responsible, and the bidder is capable of performing the Contract.

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to execute a Contract on substantially the same terms and conditions as contained in the Invitation for Bids Number B50746, Cloud-Based Work Operating System between the Authority and SHI International Corporation, in the amount of \$226,990.53.

Approved as to Legal Form:

Signed by:

8DBDE040BF6E4A4...
**Interim Chief Counsel,
Metropolitan Atlanta Rapid Transit Authority**

Resolution Authorizing the Procurement of Enterprise Content Data Management (ECDM) Software P50785

Business Management Committee

November 20, 2025

Tyson Morris, AGM Technology / CIO

Department of Technology



Background and Purpose

- The purpose of this resolution is to acquire a new Enterprise Content Data Management (ECDM) software to replace the existing document repository (emVision360)
- The new software will be used authority wide and shall centralize the following policies, procedures and guidelines:
 - Contracts
 - Legal documents
 - Diagrams
 - Images
 - Memorandums





Procurement / Financial Considerations

- Following approval by the Board of Directors to advance this request for proposal, staff intends to seek proposals from the marketplace using clearly defined criteria
- Technology recommends seeking a three (3) year contract



Board Request

The Department of Technology requests the Business Management Committee recommend approval of the resolution authorizing the solicitation of proposals for the procurement of an Enterprise Content Data Management (ECDM) Software



Thank You



**RESOLUTION AUTHORIZING THE SOLICITATION OF PROPOSALS FOR THE
PROCUREMENT OF AN ENTERPRISE CONTENT DATA MANAGEMENT (ECDM)
SOFTWARE, RFP P50785**

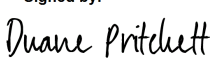
WHEREAS, the Authority is authorized by Section 14(m) of the MARTA Act to procure property or services without competitive bidding if it is impracticable to prepare adequate specifications and an adequate description on the basis of which to solicit competitive bids; and

WHEREAS, the Interim General Manager/CEO has certified, in accordance with Section 14(m) of the MARTA Act, that the procurement of an Enterprise Content Data Management (ECDM) Software is impracticable through the solicitation of competitive bids; and

WHEREAS, award of a Contract for the procurement of an Enterprise Content Data Management (ECDM) Software, after the solicitation of proposals and selection of a preferred proponent pursuant to Section 14(m) of the MARTA Act, is subject to approval by the Board of Directors.

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO, or his designee, be, and hereby is, authorized to solicit proposals for the procurement of an Enterprise Content Data Management (ECDM) Software by means other than competitive bidding, in accordance with Section 14(m) of the MARTA Act, through the use of Request for Proposals.

Approved as to Legal Form:

Signed by:

8DBDF040BF6E4A4...

**Interim Chief Counsel
Metropolitan Atlanta Rapid Transit Authority**



**Resolution Authorizing a
Modification in Contractual
Authorization for CCure 800 Model
Maintenance Support, P47416**

Business Management Committee

November 20, 2025

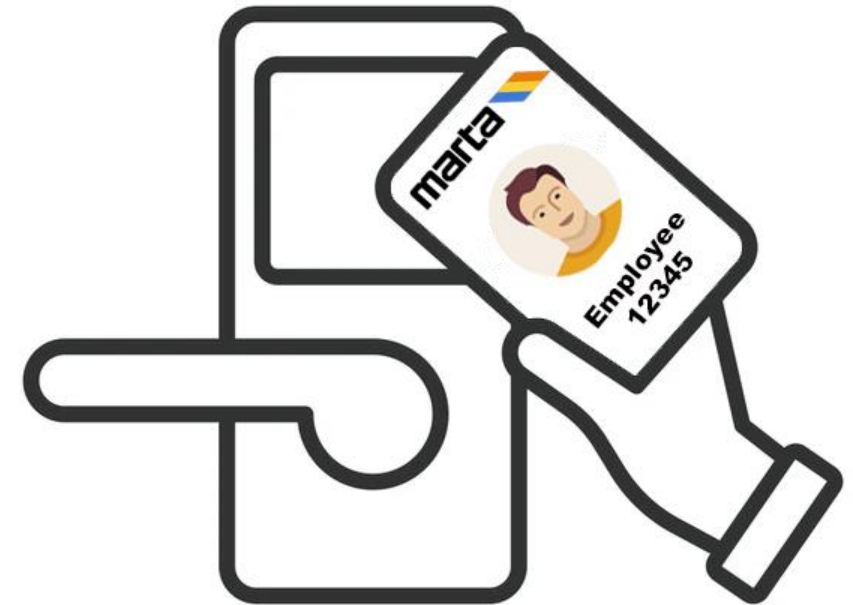
Tyson Morris, AGM Technology / CIO

Department of Technology



Background

- The C-Cure Access Control System is the secure badging application used across all MARTA facilities
- Johnson Control is the original equipment manufacturer (OEM) and sole authorized provider for MARTA's current C-Cure system
- A solicitation for a replacement is being conducted
- The current support contract is set to expire on 12/31/2025, and continued support is essential to maintain compliance, operational continuity, and security
- This is a one (1) year extension to ensure support of the current C-Cure system for access control for the duration of the replacement implementation





Financial / Procurement Considerations

Financial Consideration

- Seeking a one (1) year contract extension
- The procurement will be funded with operational funds
 - Current Contract Value \$662,057.41
 - Additional Funds Requested \$ 59,316.00
 - Total Contract Value \$721,373.41



Board Request

The Department of Technology requests the Business Management Committee recommend the approval of the **Resolution Authorizing a Modification in Contractual Authorization for CCure 800 Model Maintenance Support, P47416** which will increase the maximum contract value to \$721,373.41.



Thank You



**RESOLUTION AUTHORIZING THE MODIFICATION IN CONTRACTUAL
AUTHORIZATION FOR CCURE 800 MODEL 40 MAINTENANCE SUPPORT
CONTRACT NUMBER RFPP P47416**

WHEREAS, on November 1, 2020 the General Manager entered into a Contract with Johnson Controls, Inc. for CCure 800 Model 40 Maintenance Support, Request for Price Proposal P47416; and

WHEREAS, on May 12, 2022, MARTA's Board of Directors authorized a modification to add additional funds and extend the contract term for one (1) year with two (2) 1-year options to design, furnish, install, integrate, commission and support an enhancement and upgrade to C-Cure 9000; and

WHEREAS, on February 8, 2024, MARTA's Board of Directors authorized a modification to add additional funds for maintenance and support; and

WHEREAS, MARTA staff has determined that it is in the best interest of the Authority to increase the contract value to provide for known changes and additions to the contract; and

WHEREAS, all contractual changes and additions for this modification will follow the Authority's procurement policies and guidelines; and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to increase the authorization for Contract No. P47416 CCure 800 Model 40 Maintenance Support from \$662,057.41 to \$721,373.41

Approved as to Legal Form:

Signed by:

8DBDF040BF6E4A4...
**Interim Chief Counsel, Metropolitan Atlanta
Rapid Transit Authority**



Resolution Authorizing a Modification
in Contractual Authorization for
Professional Services for Property &
Casualty Insurance Brokerage
Services RFP P48464

Business Management Committee
November 20, 2025
Donna Jennings, Director of Risk
Management

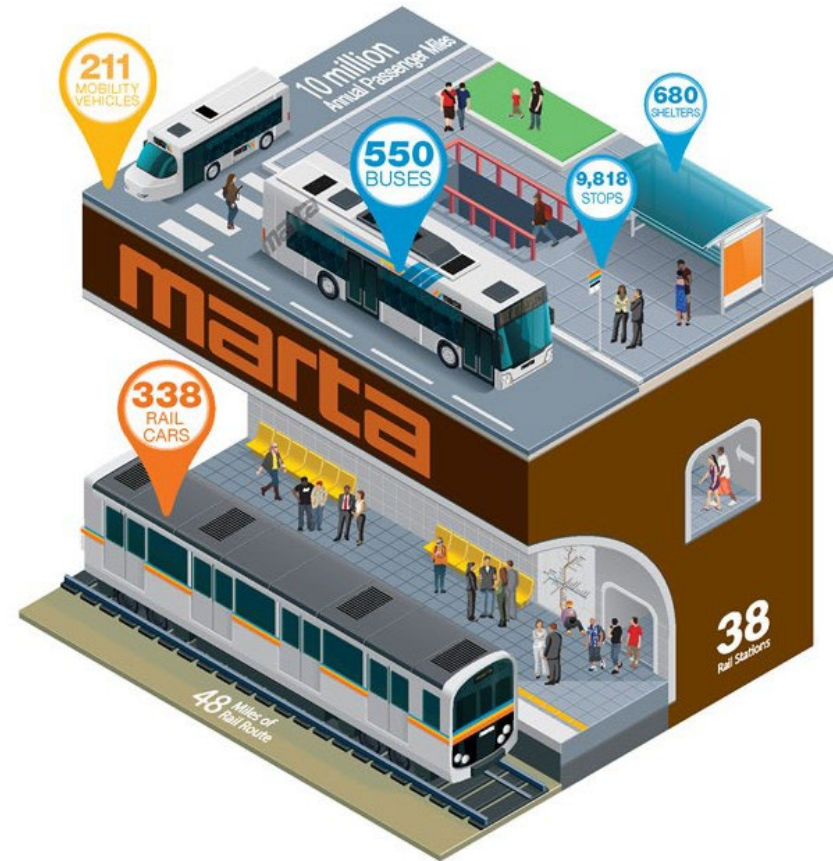


Background

- Current contract expires July 2026
- Continuity of broker services important for stability
- Transitioning to New Director
- Two- year extension

Key Services

- Obtain quotes for property and casualty insurance coverage for all aspects of Authority operations
- Negotiate best terms, conditions and price for coverage
- Issue certificates of insurance
- Support review of contracts for risk transfer
- Provide excess claims reporting support
- Provide administrative services for Station Rehabilitation OCIP program



Updated Sept 2018

Financial / Procurement Considerations

Financial Considerations

Seeking a two (2) year contract extension.

Procurement will be funded with (100%) local Operating funds

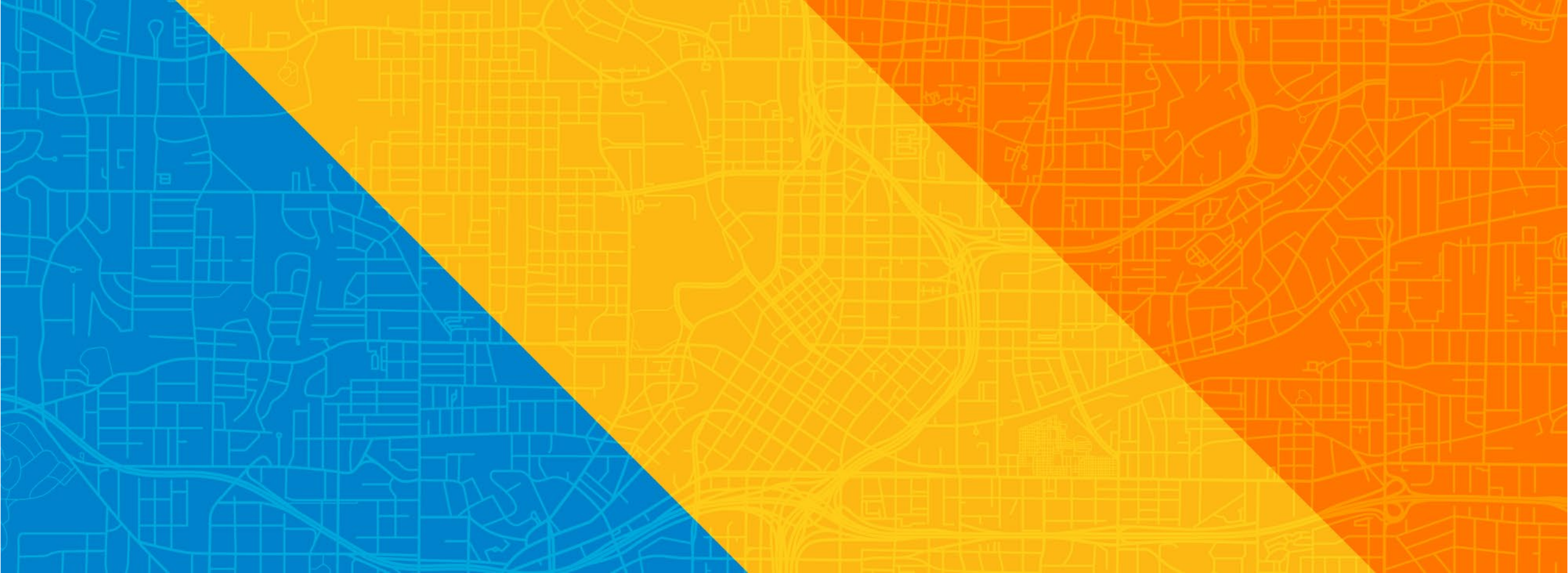
Current Contract Value:	\$ 360,000.00
-------------------------	---------------

Additional Funds Requested:	<u>\$ 160,000.00</u>
-----------------------------	----------------------

Total Contract Amount:	\$ 520,000.00
------------------------	---------------

Board Request

- The Office of Risk Management requests that the Business Management Committee recommend to the full Board approval of a Modification in Contractual Authorization for Property & Casualty Insurance Brokerage Services RFP P48464 for a new total contract value of \$520,000



Thank You



**RESOLUTION AUTHORIZING THE MODIFICATION IN CONTRACTUAL
AUTHORIZATION FOR PROPERTY AND CASUALTY INSURANCE BROKERAGE
NUMBER P48464**

WHEREAS, on July 22, 2021, the General Manager entered into a Contract with MARSH USA, Inc. for Property and Casualty Insurance Brokerage, Request for Proposals P48464; and

WHEREAS, MARTA staff has determined that it is in the best interest of the Authority to increase the contract value to provide for known changes and additions to the contract; and

WHEREAS, all contractual changes and additions for this modification will follow the Authority's procurement policies and guidelines; and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to increase the authorization and extend the contract term for Contract No. P48464 Property and Casualty Insurance Brokerage from \$360,000.00 to \$520,000.00

Approved as to Legal Form:

Signed by:

8DBDF040BF6E4A4...
Interim Chief Counsel
Metropolitan Atlanta Rapid Transit Authority

Resolution Authorizing Renewal of MARTA's Excess Operating Property and Liability Insurance Coverage for Calendar Year 2026

Business Management Committee

November 20, 2025





PURPOSE

- Discuss renewal of excess liability insurance coverage
- Discuss renewal of excess property insurance coverage
- Obtain Committee Approval

Liability Insurance Market Challenges

- Few insurers willing to participate in “lead” layers
- Dramatic increase in cost of automobile and excess liability claims over last 10 years
- Rising jury verdicts/ “social inflation”, particularly problematic in Georgia
- Insurers insulating themselves from risk by increasing retention levels and reducing limits.
- Rising reinsurance costs continue to drive premium increases

2026 Liability Program



Layer Structure

\$ 10,000,000 Self Insured Retention

Layer 1 \$ 5,000,000

Layer 2 \$ 10,000,000

Layer 3 \$ 10,000,000

Layer 4 \$ 35,000,000

Layer 5 \$ 25,000,000

Layer 6 \$ 65,000,000

Total Limits \$ 150,000,000

2026 Excess Liability Coverage Cost

Annual Cost of policy = \$ 11,021,175

Policy Term January 1 – December 31

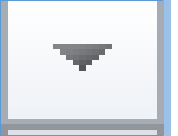
YOY Increase= 32% or \$2.68M



Property Insurance Market Challenges

- High inflation remains a key factor
- Insured losses for 2025 expected to exceed \$100B
- Average rate increase in Q3 2025 +5%-10%
- Rail/transit entities subject to increased underwriting scrutiny due to unique operational risks

2026 Property Program



Layer Structure

\$ 5,000,000 Self Insured Retention

Layer 1 \$ 50,000,000

Layer 2 \$ 100,000,000

Layer 3 \$ 100,000,000

Layer 4 \$ 100,000,000

Total Limits \$ 350,000,000

2026 Excess Property Coverage Cost

Annual Cost of policy = \$ 2,645,056

Policy Term January 1 – December 31

YOY Increase= 6.4% or \$158,780



YOY Cost of Programs	2025 Actual	2026 NTE	% Change
Excess Liability	\$ 8,338,410	\$ 11,021,175	32%
Excess Property	\$ 2,486,276	\$ 2,645,056	6%
Total Cost	\$ 10,824,686	\$ 13,666,231	

Board Request

- The Office of Risk Management requests that the Business Management Committee recommend to the full Board the approval of the Resolution Authorizing Renewal of MARTA's Excess Operating Property and Liability Insurance Coverage for Calendar Year 2026 for a not to exceed amount of \$13.67M dollars



Thank You

Resolution Authorizing Renewal of MARTA's Excess Operating Property and Liability Insurance Coverage

WHEREAS, MARTA has operating property and liability insurance, in separate policies, with \$ 350,000,000 in limits and \$ 150,000,000 in limits, respectively, with expiration dates of December 31, 2025, and

WHEREAS, negotiations by MARSH have resulted in proposals for replacing these policies, effective January 1, 2026, for one year, to January 1, 2027, separately for property insurance and liability insurance, and

WHEREAS, such property coverage is available for a one- year period and includes insurance for \$ 350,000,000 excess of a \$ 5,000,000 per occurrence self- insured retention, at a premium not to exceed \$2,645,056;

WHEREAS, such liability coverage is available for a one- year period and includes insurance for \$ 150,000,000 excess of a \$ 10 million per occurrence self- insured retention, at a premium not to exceed \$11,021,175,

RESOLVED THEREFORE, that the General Manager/CEO or his designee is hereby authorized and directed to effect or place excess property coverage and excess liability coverage effective January 1, 2026, at a total program cost not to exceed of \$ 13,666,231

Approved as to Legal Form:

Signed by:

8DBDF040BF6E4A4...

**Interim Chief Counsel, Metropolitan Atlanta
Rapid Transit Authority**



Resolution Authorizing Close-Out for Rail Cars, Buses, Stations, and Bus Shelters/Benches Advertising, P5431

Chinnette Cannida, Sr. Director, Marketing & Sales

November 20, 2025



Executive Summary

Requesting approval to settle contract close-out costs, including the required shelter/bench buyback and discounted spare parts purchase

Contract Overview

Transit Shelter Advertising & Maintenance Agreement (**Vendor: OutFront Media**)

Term: January 1, 2008 – June 30, 2025

Scope of Work:

- Purchase, construct, and install new bus shelters and benches (advertising and non-advertising)
- Generate bus shelter advertising revenue in the Authority's service areas
- Maintenance: repair, trash pick-up, and cleaning

Contract Close-Out Expenses:

1. **Spare Parts Buyback:** Materials ordered before contract end arrived late; MARTA purchasing at cost (5–10% below market)
2. **Termination/Expiration Buyback:** The Authority will reimburse the contractor for all shelters and benches installed during the Transit Advertising Contract at their depreciated cost, based on a 15-year straight-line schedule (meaning the asset's value decreases evenly over 15 years). This reimbursement represents the Authority's buyback of contractor-installed assets at the conclusion of the contract.

MARTA Revenue-Share 2008-2025

Transit Shelter Advertising Revenue		
January 1, 2008-June 30, 2025		
Calendar Year	Net Revenue from Advertising	Transit Shelter Revenue Share/Guarantee
2008-2025	\$76.0M	\$34.4M



Total Buyback Expenses

Requesting approval to settle contract close-out costs, including required shelter/bench buyback and discounted spare parts purchase

Shelter/Bench Buyback	
As of June 2025	Fixed Asset Net Book Value
Shelter	\$ 561,565
Bench	\$1,395,918
Non-Ad Shelter	\$1,581,108
Digital	\$1,357,000
Total	\$4,895,591

Discounted Spare Parts Purchase	
Shelters, Benches, 30 Trash Cans	\$177,850
Spare Parts	\$250,708.15
Total	\$428,558.15



TOTAL: \$5,324,149.15

Current Status: Transit Shelter Advertising RFP

Transitioning shelter maintenance to Operations/Facilities while moving forward with a separate Transit Shelter Advertising RFP.

- **NEW:** Transit Shelter Advertising RFP (including shelter repair, replacement)
- Operations/Facilities is now managing trash pick-up and cleaning
- Advertising RFP is forthcoming

Next Steps: Seek Board approval in Q1 (CY) 2026





The Office of Marketing & Sales/External Affairs requests the approval of a Resolution Authorizing Close-Out for Rail Cars, Buses, Stations, and Bus Shelters/Benches Advertising, P5431 in the amount of \$5,324,149.15



Resolution Authorizing the Close-Out of Contract for Rail Cars, Buses, Stations, and Bus Shelters/Benches Advertising, P5431.

WHEREAS, the General Manager previously entered into a contract with Outfront Media Group, LLC for Rail Cars, Buses, Stations, and Bus Shelters/Benches Advertising, Request for Proposal P5431; and

WHEREAS, the Contract has since expired as of June 30, 2025, with no extensions or renewals in effect; and

WHEREAS, it is in the best interest of MARTA to settle all remaining financial obligations under the Contract in accordance with contractual responsibilities;

WHEREAS, the Department of Internal Audit has conducted an audit and determined the Buy Back depreciated amount to be fair and reasonable.

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to process payment of Closeout Costs for Contract P5431 Rail Cars, Buses, Stations, and Bus Shelters/Benches Advertising in the amount of \$5,324,149.15.

Approved as to Legal Form:

Signed by:

8DBDF040BF6E4A4...

Interim Chief Counsel,

Metropolitan Atlanta Rapid Transit Authority



New DBE Program

Interim Final Rule

Paula Nash
Assistant General Manager
Corporate Compliance & Engagement

Overview

- ❑ Background of U.S. DOT DBE program
- ❑ What is a DBE
- ❑ Interim Final Rule (IFR)
- ❑ Unified Certification Program
- ❑ Future for MARTA



Background of the U.S. DOT DBE Program

- Congress enacted the first U.S. DOT DBE program in 1983
- Congress has regularly reauthorized the U.S. DOT DBE program, most recently in the Infrastructure Investment and Jobs Act in 2021
- The DBE program provides opportunity for DBEs to participate in state and local transportation projects by requiring that state and local transportation agencies receiving federal assistance establish DBE goals
- State and local transportation agencies certify the eligibility of firms to participate as DBEs in **federally assisted projects**
- Rules and guidelines set forth at 49 C.F.R. Part 26 and 49 C.F.R. Part 23 (ACDBE)
 - Last major new rule issued April 9, 2024

What is a DBE?

- Under the U.S. DOT's DBE program, a DBE is a for-profit small business concern:
 - with at least 51% ownership by one or more individuals who are both socially and economically disadvantaged, and
 - of which the management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals
 - firm size limitations
 - Must be a small business as defined by the Small Business Administration
 - Annual gross receipts averaged over the previous three fiscal years cannot exceed \$30.72 million
 - socially and economically disadvantaged individual personal net worth cannot exceed \$2.047 million

What is the Controversy?

- Under the U.S. DOT's DBE program, a DBE is a for-profit small business concern:
 - with at least 51% ownership by one or more individuals who are both **socially and economically disadvantaged**, and
 - of which the management and daily business operations are controlled by one or more of the **socially and economically disadvantaged** individuals
 - firm size limitations
 - Must be a small business as defined by the Small Business Administration
 - Annual gross receipts averaged over the previous three fiscal years cannot exceed \$30.72 million
 - **socially and economically disadvantaged** individual personal net worth cannot exceed \$2.047 million

What is Socially and Economically Disadvantaged?

- The following groups were historically **rebuttably presumed** to be socially disadvantaged:
 - Black Americans
 - Hispanic Americans
 - Native Americans
 - Asian-Pacific Americans
 - Subcontinent Asian Americans
 - Women



Interim Final Rule

- USDOT signed an Interim Final Rule (IFR) September 30, 2025, which became effective **October 3, 2025**.
 - Most significant change in DBE/ACDBE Program in four decades
 - The **rebuttable presumption** of social disadvantage has been eliminated
 - Eligibility criteria will no longer consider race or gender
 - Major change to Certification Process

Interim Final Rule

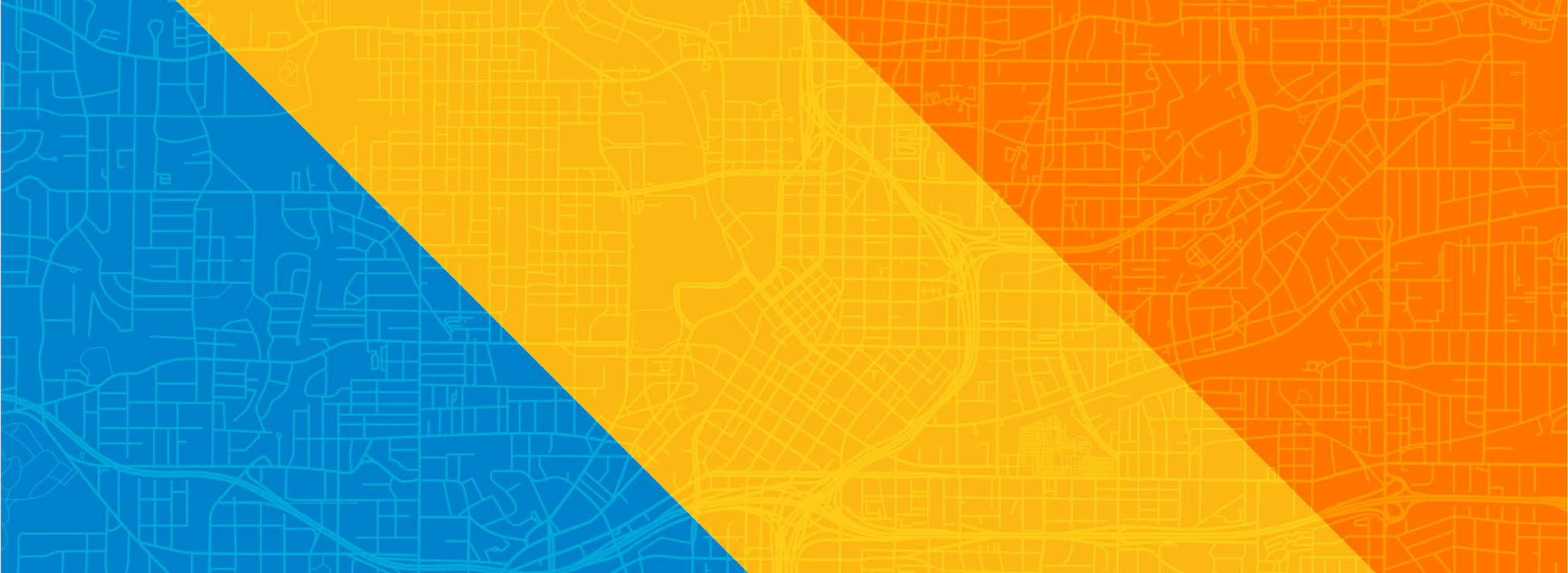
- Must Change Certification Process
 - Remove race and gender and require **personal narrative (social disadvantage narrative)**
 - Specific incidents of economic hardship, systemic barriers and denied opportunities that impeded the owners progress, or success in education, employment, or business
 - All current DBEs/ACDBEs must be reevaluated
 - Personal Narrative
 - Personal Net Worth documents
 - Until UCP has completed the reevaluations, agencies can't count DBE participation, or set goals, etc.

Unified Certification Program

- The UCP for Georgia is GDOT and MARTA
 - Until we reevaluate all DBEs/ACDBEs no agency in Georgia can use the DBE Program
 - Over 4300 current DBEs/ACDBEs
- Reevaluation Plan
 - Develop Personal Narrative with detailed instructions
 - Send guidance out to our DBE database
 - Use webinars, roundtables and office hours to address questions
 - End Result – current DBEs/ACDBEs will be recertified or decertified (delisted)

Future at MARTA

- New DBE Program – for federally-funded procurements
 - After reevaluations are completed:
 - DBE Goals Reinstated
 - Monitoring Reinstated
- Small Business Enterprise (SBE) Program – locally-funded procurements
 - Separate certification process than DBE Program
 - DBEs automatically qualify
 - SBE goals will be placed on procurements
 - SBE goal monitoring will be conducted
- New Veterans' Owned Business Enterprise Program



Thank You

Financial Highlights

First Quarter Ended
September 30, 2025





FY26 Operating Actual vs Budget Highlights

September 30, 2025

First Quarter Operations Summary Performance

September 30, 2025 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
Prior Year Carry Forward	0.0	0.0	0.0	0.0%
Net Revenues	157.2	160.4	(3.2)	-2.0%
Net Expenses	170.1	160.4	(9.7)	-6.0%
Net Deficit	(12.9)	0.0	(12.9)	

COMMENTS

- YTD Net Revenues are unfavorable to budget by **(\$3.2M)**
- YTD Net Expenses are unfavorable to budget by **(\$9.7M)**
- YTD Net Deficit is **(\$12.9M)** compared to a balanced budget for the year

First Quarter Operations Detailed Performance

September 30, 2025 (\$ in Millions)

	Actual \$	Budget \$	Variance \$	%
SOURCES				
Prior Year Carry Forward	0.0	0.0	0.0	0%
Revenues				
Sales Tax	97.5	105.4	(7.9)	-7.5%
Title Ad Valorem Tax	9.2	9.2	0.0	0.0%
Federal Assistance	22.1	21.7	0.4	1.8%
Passenger Revenue	20.7	17.9	2.8	15.6%
Lease Income	2.0	2.4	(0.4)	-16.7%
Station Parking	0.7	0.4	0.3	75.0%
Other Revenues	5.0	3.4	1.6	47.1%
Net Operating Sources	157.2	160.4	(3.2)	-2.0%
Expenses				
Salaries and Wages	76.1	72.3	(3.8)	-5.3%
Overtime	12.8	9.5	(3.3)	-34.7%
Total Benefits	33.1	36.8	3.7	10.1%
Contractual Services	29.6	32.6	3.0	9.2%
Total Materials and Supplies	15.6	14.4	(1.2)	-8.3%
Other Non-Labor	12.7	13.5	0.8	5.9%
Gross Operating Expenses	179.9	179.1	(0.8)	-0.4%
Less: Capital Charges	9.8	18.7	(8.9)	-47.6%
Net Operating Expenses	170.1	160.4	(9.7)	-6.0%

REVENUE COMMENTS – YTD sources are **(\$3.2M)** unfavorable

- Sales Tax revenue is unfavorable to budget by **(\$7.9M)** primarily due to a one-time reduction from a statewide audit from the Georgia Department of Revenue
- Passenger Revenue is favorable to budget by **\$2.8M** primarily due to a stored-value true-up to address the ongoing missed trip concern with the legacy fare gates
- Other Revenues are favorable to budget by **\$1.6M** due to interest earnings on Unified Reserve accounts which is expected to decrease as the balance decreases.

EXPENSE COMMENTS – YTD expenses are **(\$9.7M)** unfavorable

- Salaries and Wages are unfavorable to budget by **(\$3.8M)** This includes a one-time adjustment recognizing the separation agreement for the previous General Manager as well as insufficient savings from the hiring freeze compared to projections.
- Overtime is unfavorable to budget by **(\$3.3M)** due to a combination of special event activities in the month of July as well as vacancies and absenteeism.
- Total Benefits are favorable to budget by **\$3.7M** primarily due to Pension, Other Benefits and Healthcare. The main driver of this is the favorable Non-Represented pension defined benefit account due to MARTA meeting the established actuarial requirements.
- Contractual Services are favorable to budget by **\$3.0M** largely due to underutilized External Support Services, Miscellaneous Services and Professional Services contracts
- Total Materials and Supplies are unfavorable to budget by **(\$1.2M)** largely due to Rebuilds & Repairable
- Capital Charges are unfavorable to budget by **(\$8.9M)** due to lower than forecasted direct and indirect expenses for capital projects

Current Month Operations Summary Performance

September 30, 2025 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
Prior Year Carry Forward	0.0	0.0	0.0	0%
Net Revenues	49.7	52.9	(3.2)	-6.0%
Net Expenses	58.7	52.9	(5.8)	-11.0%
Net Deficit	(9.0)	0.0	(9.0)	

COMMENTS

- Revenues are unfavorable to budget by **(\$3.2M)** for the month of September
- Expenses are unfavorable to budget by **(\$5.8M)** for the month of September
- Net Deficit is **(\$9.0M)** compared to a balanced budget for the month of September

Current Month Operating Detailed Revenues and Expenses

September 30, 2025 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
SOURCES				
Prior Year Carry Forward	0.0	0.0	0.0	0%
Revenues				
Sales Tax	29.7	34.7	(5.0)	-14.4%
Title Ad Valorem Tax	3.1	3.1	0.0	0.0%
Federal Assistance	7.4	7.2	0.2	2.8%
Passenger Revenue	6.6	6.1	0.5	8.2%
Lease Income	0.8	0.5	0.3	60.0%
Station Parking	0.2	0.1	0.1	0.0%
Other Revenues	1.9	1.2	0.7	58.3%
Net Operating Revenues	49.7	52.9	(3.2)	-6.0%
Expenses				
Salaries and Wages	25.2	23.6	(1.6)	-6.8%
Overtime	4.3	3.1	(1.2)	-38.7%
Total Benefits	11.1	12.1	1.0	8.3%
Contractual Services	11.9	10.9	(1.0)	-9.2%
Total Materials and Supplies	5.1	4.8	(0.3)	-6.3%
Other Non-Labor	3.9	4.5	0.6	13.3%
Gross Operating Expenses	61.5	59.0	(2.5)	-4.2%
Less: Capital Charges	2.8	6.1	(3.3)	-54.1%
Net Operating Expenses	58.7	52.9	(5.8)	-11.0%

REVENUE COMMENTS – Monthly revenues are **(\$3.2M)** unfavorable

- Sales Tax revenue is unfavorable to budget by **(\$5.0M)**. This includes a one-time reduction resulting from a statewide audit from the Georgia Department of Revenue (\$7.9M Total, \$4.3M Operating)

EXPENSE COMMENTS – Monthly expenses are **(\$5.8M)** unfavorable

- Salaries and Wages are unfavorable to budget by **(\$1.6M)** due to insufficient savings realized by the hiring freeze.
- Overtime is unfavorable to budget by **(\$1.2M)** due to a combination of vacancies and absenteeism the driver for overtime is in Operations in both the Dept Mechanical Operations and Dept Rail Services with a negative variance of about \$800k. Dept Police Services is unfavorable by about \$300k due to special events.
- Total Benefits are favorable to budget by **\$1.0M** due to Pension, Other Benefits, and Worker's Comp The main driver of this is the Non-Represented pension defined benefit account which is favorable for the month by \$660k due to MARTA meeting the established actuarial requirements.
- Contractual Services are unfavorable to budget by **(\$1.0M)** primarily due to System Operation Services and Professional Services
- Capital Charges are unfavorable to budget by **(\$3.3M)** due to lower than forecasted direct and indirect expenses for capital projects

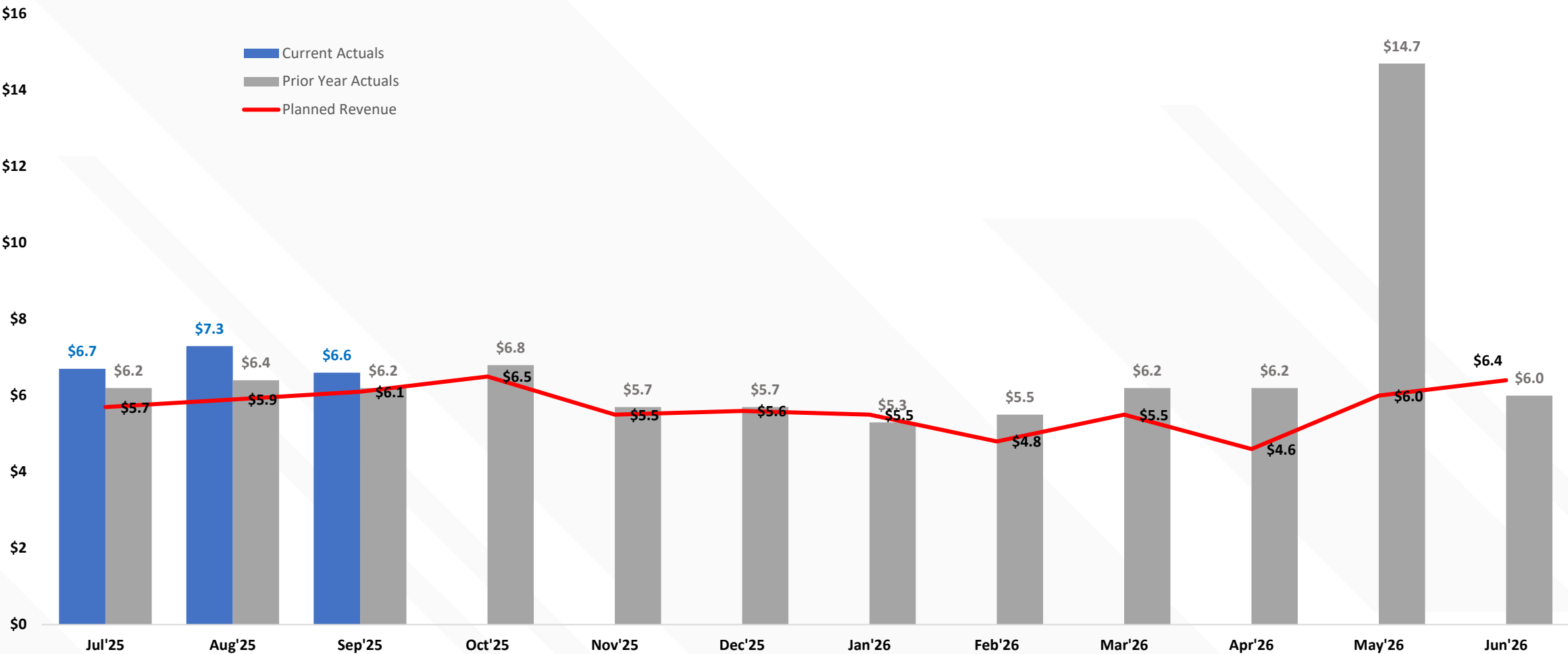


Ridership Key Performance Indicators

September 30, 2025

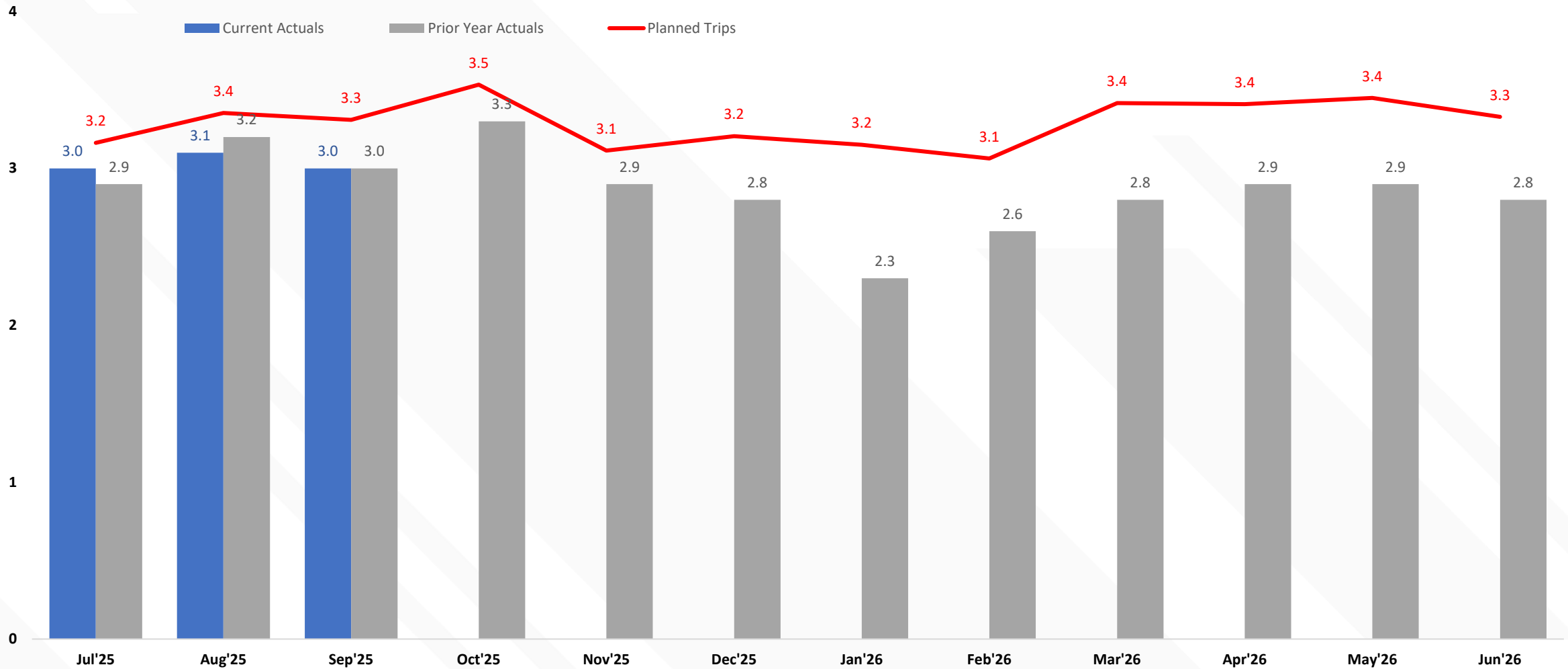
Passenger Revenues (millions)

September passenger revenues of \$6.6M exceeded the budget by \$0.5M and prior September by \$0.4M.



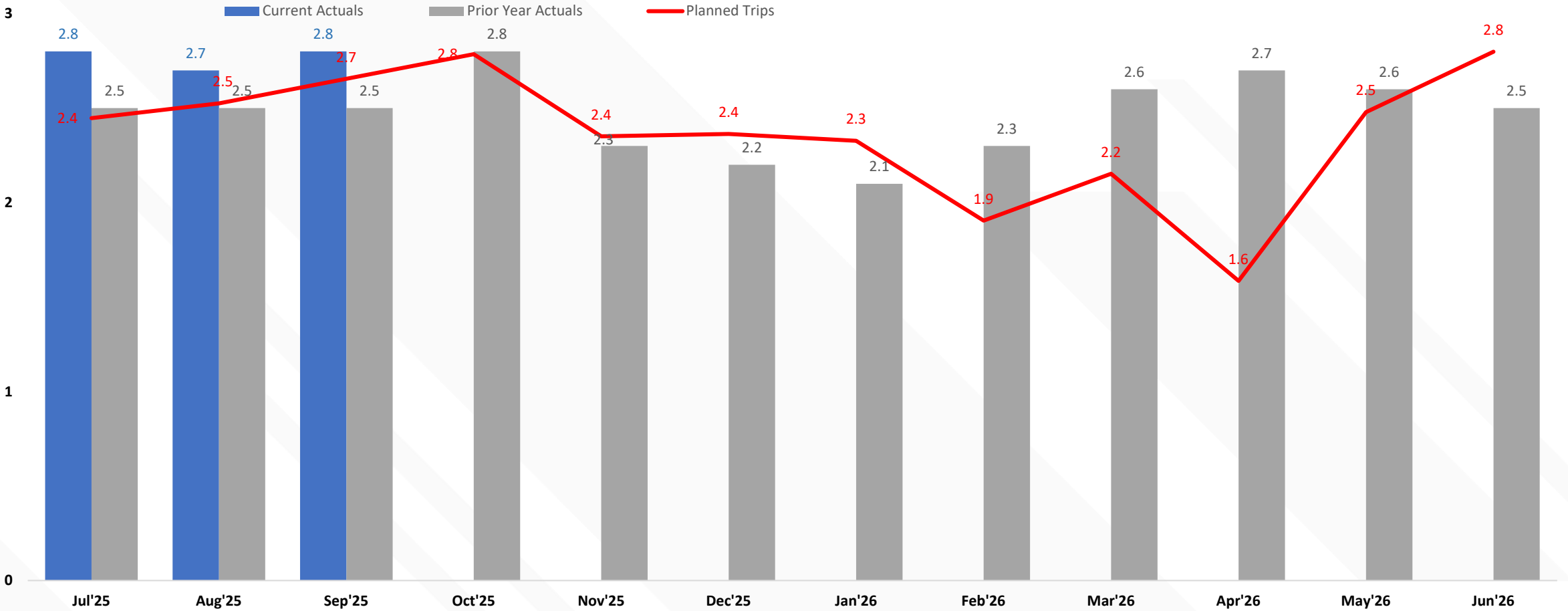
Bus Ridership (unlinked trips, millions)

September bus ridership of 3.0M fell short of the forecast by 0.3M but was the same as the prior September.



Rail Ridership (unlinked trips, millions)

September rail ridership of 2.8M exceeded the forecast by 0.1M and prior September by 0.3M.





FY24 Capital Highlights

September 30, 2024

Capital Sources and Uses by Category

State of Good Repair (SGR)

Year-To-date through September 30, 2025 (\$ in Millions)

	YTD Actuals	YTD Budget	Budget Variance	
SOURCES OF FUNDS	[A]	[B]	[C] = [A] - [B]	[D] = [C]/[B]
Beginning Balance	200.0	163.0	37.0	22.7%
Sales Tax	57.5	60.1	(2.6)	(4.4%)
Federal/State Funds ¹	23.0	39.9	(16.8)	(42.2%)
Total Sources of Funds	280.5	262.9	17.6	6.7%

	YTD Actuals	YTD Budget	Budget Variance	
	[A]	[B]	[C] = [B] - [A]	[D] = [C]/[B]
USES				
Facilities & Stations	7.5	23.7	16.2	68.4%
Maintenance of Way	0.3	7.5	7.2	96.2%
Non-Asset	7.4	21.7	14.3	66.0%
Systems	8.9	49.6	40.8	82.2%
Vehicles	8.4	37.8	29.4	77.8%
Subtotal SGR:	32.4	140.2	107.9	76.9%
Debt Service	36.2	41.6	5.4	13.0%
Total Uses	68.6	181.8	113.3	62.3%

¹Federal/State revenue lower than forecast due to Bus Procurement and Clayton County O&M Facility schedules.

Top 10 Projects by Expenditures – State of Good Repair (SGR)

Year-To-date through September 30, 2025 (\$ in Millions)

#	Project Name	Category	YTD Actuals	YTD Budget	Budget Variance	
			[A]	[B]	[C]= [B]- [A]	[D]= [C]/[B]
1	Station Rehabilitation	Facilities	5.9	12.4	6.5	52.2%
2	GASB	Non-Asset	4.7	3.6	(1.1)	-31.3%
3	Automated Fare Collection 2.0	Systems	4.0	26.0	22.0	84.7%
4	Bus Procurement	Vehicles	3.5	6.0	2.5	41.2%
5	Paratransit Vans	Vehicles	2.9	0.3	(2.7)	-1068.4%
6	CQ400 New Rail Car Procurement	Vehicles	1.6	28.8	27.1	94.4%
7	Security Training & Awareness	Systems	1.0	0.5	(0.5)	-93.8%
8	Train Control Systems Upgrade	Systems	0.8	2.4	1.6	66.8%
9	Demand Resp Plat (MARTA Reach)	Systems	0.6	0.4	(0.2)	-65.9%
10	ITSMARTA Website Replacement	Systems	0.5	0.7	0.2	27.6%
Total - Top 10 Projects			25.6	81.0	55.4	68.4%

Capital Sources and Uses by Category

More MARTA – City of Atlanta

Year-To-Date through September 30, 2025 (\$ in Millions)

	YTD Actuals	YTD Budget	Budget Variance	
SOURCES OF FUNDS	[A]	[B]	[C] = [A] - [B]	[D] = [C]/[B]
Beginning Balance	254.2	244.3	9.9	4.1%
Sales Tax	16.8	17.6	(0.8)	(4.5%)
Federal/State Funds ¹	4.3	7.6	(3.3)	(43.4%)
Other Revenue	3.3	2.1	1.2	57.1%
Total Sources of Funds	278.6	271.6	7.0	2.6%

	YTD Actuals	YTD Budget	Budget Variance	
	[A]	[B]	[C] = [B] - [A]	[D] = [C]/[B]
USES				
Expansion	6.8	37.0	30.2	81.6%
Total Uses	6.8	37.0	30.2	81.6%

¹Federal/State revenue lower than forecast due to MARTA Rapid SummerHill and Five Points Station Transformation Schedules

Capital Sources and Uses by Category – More MARTA – City of Atlanta

Year-To-date through September 30, 2025 (\$ in Millions)

#	Project Name	YTD Actuals	YTD Budget	Budget Variance	
		[A]	[B]	[C]= [B]- [A]	[D]= [C]/[B]
1	MARTA Rapid A-Line	4.3	10.1	5.8	57.6%
2	Five Points Station Transformation	1.7	7.5	5.8	77.3%
3	Cleveland Ave/Metropolitan Pkwy ART	0.4	2.8	2.4	85.6%
4	Bankhead Platform Extention	0.1	5.2	5.1	98.1%
5	Campbellton/Greenbriar (BRT)	0.1	2.8	2.7	96.4%
6	More MARTA Atlanta CPMO	0.1	1.6	1.5	93.8%
Total - Top Projects		6.7	29.9	23.2	77.6%

Capital Sources and Uses by Category – More MARTA – Clayton County

Year-To-date through September 30, 2025 (\$ in Millions)

	YTD Actuals	YTD Budget	Budget Variance	
SOURCES OF FUNDS	[A]	[B]	[C] = [A] - [B]	[D] = [C]/[B]
Beginning Balance	294.7	286.3	8.4	2.9%
Sales Tax	8.4	8.8	(0.4)	(4.5%)
Federal/State Funds ¹	0.3	1.8	(1.5)	(83.3%)
Other Revenue	3.9	2.5	1.4	56.0%
Total Sources of Funds	307.3	299.4	7.9	2.6%

	YTD Actuals	YTD Budget	Budget Variance	
	[A]	[B]	[C] = [B] - [A]	[D] = [C]/[B]
USES				
Expansion	3.0	23.5	20.5	87.2%
Total Uses	3.0	23.5	20.5	87.2%

¹Federal/State revenue lower than forecast due to Clayton County O&M Facility Schedule

Top Projects by Expenditures – More MARTA – Clayton County

Year-To-date through September 30, 2025 (\$ in Millions)

#	Project Name	YTD Actuals	YTD Budget	Budget Variance	
		[A]	[B]	[C]= [B]- [A]	[D]= [C]/[B]
1	MARTA Rapid Southlake	0.08	2.25	2.17	96.4%
2	Clayton SR54 BRT	0.04	0.75	0.71	94.7%
3	Clayton Multipurpose O&M	0.02	1.25	1.23	98.4%
4	Justice Center Transit Hub	0.02	0.91	0.89	97.8%
Total - Top Projects		0.16	5.16	5.00	96.9%



Thank You